TRI-POINT **SOLUTIONS**

HOSTED PRIVATE CLOUD
Powered by The Edge

Accelerate IT Transformation with the Security and Performance Your Business Demands

While interest in cloud computing – especially public clouds – is growing, the shared resource model isn't right for every workload. There are some "short-comings". Data integrity, security and backups of your data is not always the first concern with public clouds. This is especially true for highly regulated industries and businesses working with confidential data such as healthcare, financial services and retail.

Tri-Point's Hosted Private Cloud powered by "The Edge" (Cisco/Dell/VMWare/Veeam platforms), combines a best-in-class, high availability cloud platform with our team of Tri-Point's experts, so you can rapidly deploy, flexibly scale, and conveniently manage applications with dedicated processor, memory, and storage resources within the TierPoint Solutions data centers. Our enterprise cloud solution utilizes a software-defined, infrastructure that is built on principles that deliver turnkey simplicity, automated end-to-end lifecycle management, and a highly differentiated experience for the fastest and simplest path to IT outcomes.

A Dedicated Cloud for Your IT Strategy

With a software-defined cloud resource tailored to the needs of your business, a Tri-Point Hosted Private Cloud powered by The Edge allows you to strengthen IT capabilities without adding complexity or investing in internal resources.

Minimize Risk
Our hosted private cloud uses a physically-isolated, dedicated instance of processing, memory, and storage infrastructure, helping you ensure data integrity and compliance. Our private cloud environment also eliminates potential "noisy neighbors" that could negatively impact performance.
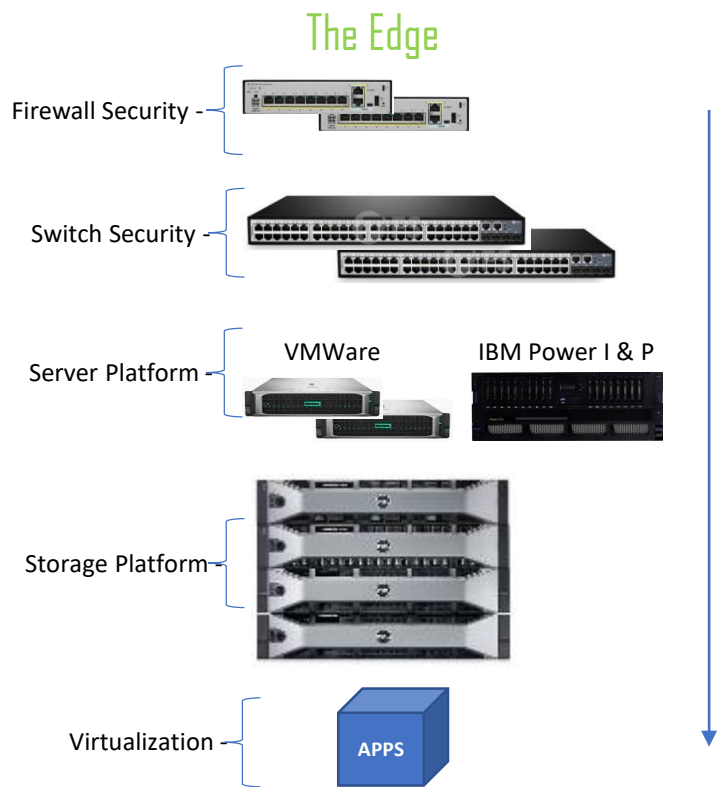
Increase Flexibility
Our hosted private cloud infrastructure uses a software-defined approach that tightly integrates processor, memory, storage, networking and virtualization resources. The architecture enables flexibility with high performance, reliability, and availability.

Improve Agility
Scale up and down easily with on-demand VMs to meet changing business needs. Non-disruptive scaling and storage capacity expansion provides a simple, predictable, "pay-as-you-grow" approach for future scale up and out as your business and user requirements evolve.

Support Disaster Recovery
Choosing a data center that is distanced from your primary site and other on-premises resources helps ensure a local disaster won't affect your entire infrastructure, and it allows for speedier recovery. Disaster recovery is the most frequently cited (24%) use case for hosted private clouds. For applications that require continuous availability and zero downtime, optional data protection capabilities can be utilized.

The Edge

Firewall Security

Switch Security

Server Platform

VMWare

IBM Power I & P

Storage Platform

Virtualization

APPS

Compliant and Secure

Tri-Point's utilization of the TierPoint data centers maintains certifications and compliance with standards and regulations such as SSAE 18 SOC2 Type II, PCI, DSS, ITAR, GDPR and HIPAA. Our best practices for data center security include 24x7x365 onsite personnel, badge/photo ID access, biometric screening, mantraps, and video surveillance.

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Highly Available

We support our clients with a 99.99% uptime availability SLA plus an industry-leading SLA of 100% uptime for data center infrastructure components, including HVAC systems, power systems and the managed bandwidth with redundant connections.

Flexible Hosted Private Cloud Solution
"The Edge" to Unlock Innovation

Powered by Cisco Firewalls, Dell/Fujitsu Server Hosts, Dell PowerVault Storage, and VMWare –
to enable transformation with this flexible solution for our private cloud infrastructure.

Familiar Management Experience –
that is jointly engineered by Cisco, Dell, and VMWare, for our private cloud powered by TPS hardware platforms within The Edge, that can seamlessly plug into the VMWare environment and integrate with the full suite of VMWare capabilities and management tools.

Rapid Provisioning –
to gain speed of deployment and faster time to value with a modular, scalable software-defined infrastructure and data center (SDDC).

Ensure Resiliency and Availability –
as all of The Edge appliances include efficient and in-line deduplication, compression, and erasure coding to deliver high performance with increased usage capacity that lower TCO and increases performance. The Edge delivers vSAN encryption at the cluster level.

Free Up Your IT –
and offload patching, updates, maintenance, and monitoring of your IT environment. We reduce complexity with a full suite of managed IT services.

Solve Business Challenges –
by simply delivering virtual desktops, business-critical applications, and remote office infrastructure. The Edge can support various ERP solutions, including SAP, JDE, CDR, FS, graphics-intensive VDI, big data and analytics, remote office, and high-performance computing.

Maintain Peak Health and Performance with Cloud Analytics –
by keeping your ERP applications operating at peak performance with The Edge load balancing engine. By leveraging artificial intelligence and infrastructure machine learning, The Edge will drive increased operational efficiencies and infrastructure machine learning. The Edge actively monitors and provides management and guidance for the entire ERP environment.
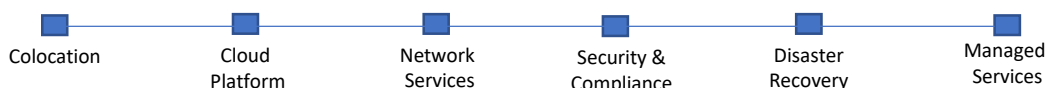
Trusted Service Provider –
by integrating customer support and a single point of 24.x7 support for both the hardware and software, and backed by a monitoring tool, (PRTG), which TPS uses for monitoring, diagnosis, and repair.

> Agility is a key element to accelerating IT transformation. According to ESG, 87% of organizations that have adopted this hosted private cloud model has made their organizations more agile, simplifying their IT environments through standardization and automation.
>
> With "The Edge", you don't just deploy a server, you transform your infrastructure.

A Full Suite of Expertise and Managed Services

Along with private, public, and hybrid clouds, Tri-Point offers an extensive portfolio of managed services and data centers. As your IT strategy evolves, we meet you where you are and help you along your journey.

| Colocation | Cloud Platform | Network Services | Security & Compliance | Disaster Recovery | Managed Services |

About Tri-Point

A leading national provider of hybrid IT solutions, Tri-Point helps organizations drive performance and manage risk. No U.S. provider comes close to matching Tri-Point's unique combination of clients, using more than 42 Edge-capable data centers coast to coast, and a comprehensive portfolio of cloud solutions, colocation, disaster recovery, security and other managed IT services.

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